

THE STATE OF DELAWARE

DEPARTMENT OF TRANSPORTATION

IN THE MATTER OF: :
: :
Mandatory Pre-Bid Meeting on :
Bridgeville Maintenance Yard Development, :
Sussex County, Project No. T201280104.01 :

.

Delaware Department of Transportation
Bidder's Room, Transportation Administration Center
800 Bay Road
Dover, Delaware

Friday, April 4, 2014
10:30 a.m.

.

BEFORE: James Hoagland
Contract Services Administrator

ALSO PRESENT: Matt Lichtenstein and Edwin Tennefoss

-- Transcript of Proceedings --

WILCOX & FETZER
1330 King Street
Wilmington, DE 19801
(302) 655-0477
www.wilfet.com



1 MR. HOAGLAND: Good morning, everyone.
2 Thanks for coming out. Appreciate it. This is the
3 mandatory pre-bid meeting for the Bridgeville
4 Maintenance Yard Development Project.

5 My name is Jim Hoagland. I'm Contract
6 Services Administrator here at DelDOT. And I'm
7 going to cover some of the administrative items for
8 the bid, how to process the bid itself, how to make
9 sure you submit your bid without any trouble.

10 And then, after I go through some of
11 those areas, I will ask our gentlemen at the table
12 from our maintenance group to go through the details
13 of the project and describe it in an overview type
14 situation.

15 We have a stenographer here; so,
16 please, if you have a question, raise your hand, and
17 we will recognize you. Then state your name and
18 your company. And please, if you have multiple
19 questions at different times, restate your name and
20 company, please, so she can keep recording that into
21 the system.

22 The minutes from the meeting will be
23 posted on the website. A copy of the attendance
24 sheet that is circulating will be posted on the



1 website. Please make sure you sign in and designate
2 the company you are representing. If the company is
3 not represented on the sign-in sheets today, then we
4 cannot accept their bids.

5 Okay. Currently, I have nine firms
6 that have requested bid documents for this as of a
7 few minutes ago. So make sure, if you're here today
8 for this meeting and you haven't requested bid
9 documents, to do so after the meeting. You can do
10 that at the counter out here, or at the window,
11 actually.

12 Questions that you may have: Other
13 than at this meeting, you will have an opportunity
14 for questions. But after this meeting, all
15 questions must be submitted via e-mail to
16 dot-ask@state.de.us. That is defined in the booklet
17 that you will get when you request bid documents.

18 Do not contact other Department
19 personnel or our consultants regarding this project.
20 That may lead to disqualification of your firm. We
21 will talk a little more about that during -- about a
22 site visit when we get further into the
23 presentation.

24 We will be, as I said, we will be



1 posting the minutes from this meeting, a copy of the
2 sign-in sheet. And also later in this meeting we
3 will determine subcontractor categories. That will
4 be a form that will also be provided on the web.

5 Any addendums that are issued for this
6 project will be posted to the website. The only
7 other mailings we will be doing to firms that have
8 listed for contract documents is if we have a change
9 to the bid items, themselves, that require a new bid
10 sheet to be issued. Otherwise, everything you will
11 be getting is from the website. You will need to go
12 out and look for that yourself and stay tuned to it
13 and keep checking it often throughout this bid
14 period. Currently, bids are due April 22nd.

15 Also, if there are changes to any of
16 the AIA specifications which are part of the bid
17 documents you received, those are only on disc, so
18 those will be a -- a new disc will be sent if that
19 happens. But stay checked to the website for that.
20 Because, if there is one or two pages, we will
21 probably just include those pages in the addendum so
22 you don't have to reprint the whole thing.

23 Questions: Bids are taken on
24 April 22nd. If you submit questions after or, I



1 guess, any closer to the bid date than six days,
2 really don't expect an answer. We will try and
3 answer every question we can up to the last
4 minute -- well, actually, not up to the last minute.
5 We will only answer questions up to two days prior
6 to the bid date, because all our questions and
7 answers have to be posted on the website.

8 So if you don't have an answer prior to
9 two days before the bid date, then there won't be an
10 answer forthcoming. So make sure you give us time
11 to prepare and issue an answer for you.

12 If there is any joint ventures
13 envisioned for this -- and we are not talking about
14 subcontractors, prime contractors. We are talking
15 about two primes joined together forming one legal
16 entity for this project. If that's anyone's
17 intention, make sure and reach out to us through
18 dot-ask and request a different certification form
19 and different bid forms to be utilized for joint
20 ventures.

21 There is a bid bond required with your
22 submission. It must accompany your proposal. It
23 will be for 10 percent of your submitted price.
24 Please do not use and do not submit an AIA bond



1 form. Use the form that's attached to the proposal
2 booklet. It's also available on our website at
3 deldot.gov. But you must use the form that comes
4 with your packet. Do not use an AIA form.

5 The DelDOT standard specs for road and
6 bridge construction are incorporated into this
7 contract. They are available either through
8 purchase of a manual that we have here, or they are
9 also available online at DelDOT's website. And they
10 are referenced in this proposal book as well as the
11 supplemental requirements that become part of those
12 specifications.

13 When you are reviewing, if you haven't
14 done business with DelDOT before, make sure you
15 review carefully Section 100 of the Standard
16 Specifications. That involves how to submit bids
17 and your bidding requirements.

18 The bid forms, themselves, are at the
19 back of this proposal book that you received on
20 disc. And those forms must be submitted on paper to
21 us as part of your bid. They look kind of like that
22 at the very back. They are called bid forms. They
23 must filled out digitally or with typewriter. They
24 are not to be handwritten.



1 And also, as part of your documents,
2 you will get a disc that includes an expedite file
3 of that same bid form. We recommend you utilize
4 that. There are instructions in there how to do
5 that. That takes care of your typewriter issue, and
6 then you print it out and submit the printout with
7 your bid.

8 When you are completing your bid forms,
9 you must enter a cost for each bid item. Do not
10 enter a zero dollar amount. Even if you don't have
11 a cost for it, enter some cost for it in there. We
12 cannot accept zero dollar bid amounts.

13 And if you have a question on how to
14 apply your costs, please put that in the dot-ask
15 question and send it to us.

16 There is one breakout sheet currently
17 for this project. You must complete and return the
18 breakout sheet with your bid. Again, no zero dollar
19 items there. The bid breakout sheet can be
20 handwritten. The entries on that page can be
21 handwritten. They must be legible. And the bid
22 items from that breakout sheet will be totaled, and
23 that is the amount that goes to the corresponding
24 bid item on your bid page. So make sure to check



1 your math. The breakout sheet prevails on the unit
2 prices.

3 In the book also is a certification
4 page. It's a standard cert page DelDOT uses all the
5 time. It's in the back of your book. The very top
6 line sometimes is misleading. It states "the
7 undersigned bidder," and it leaves a spot for you to
8 fill in the name of your company, not the actual
9 person filling out the form, but it's your company
10 name goes there.

11 At the bottom of the certification page
12 you must recognize any addenda that have been issued
13 and posted on the website. And there will be
14 addendum to this. There will be at least one
15 addendum to add the items from this morning. So you
16 need to note each and any addendum.

17 And also the date, when we post
18 questions and answers on the website, they will be
19 dated at the top of those questions and answers. We
20 need the date of those questions and answers you
21 last reviewed entered into this cert page so that we
22 know you have received and reviewed all addenda that
23 makes your bid qualified.

24 We will move next into the engineering



1 staff that can discuss the details of the project.
2 After they do that, we'll come back to me and we'll
3 discuss subcontractor categories. We will discuss
4 the prime contractor percentage of work, and we will
5 discuss site visit issues. Yes, name and company?

6 MR. FINK: Shaun Fink with Hopkins
7 Construction. Jim, just two quick questions:
8 First, regarding the questions, so you have
9 indicated that you are going to answer those
10 questions on the website?

11 MR. HOAGLAND: Correct.

12 MR. FINK: As they are answered, they
13 are going to be posted, so any given data could be
14 more --

15 MR. HOAGLAND: Correct.

16 MR. FINK: Okay. Second, are they all
17 going to be issued on an addendum?

18 MR. HOAGLAND: No.

19 MR. FINK: Okay. So there will be no
20 questions and answers on an addendum?

21 MR. HOAGLAND: No. Questions and
22 answers, according to the requirements in the bid
23 package, are posted on the website, and they do
24 become a part of the proposal on their own. They do



1 not need to be included in addendum.

2 And what we do is, when we get a
3 question, depending on how many questions we get in
4 one day, our intent is to publish the question
5 within a day of when we receive it. And then, when
6 we get an answer, we will then publish the answer to
7 that question, as well.

8 So you will actually see the question
9 usually with a response forthcoming listed in the
10 answer box associated with the question. And then,
11 any day we get the answers, we come back and we will
12 modify and add answers.

13 We generally only post questions once
14 per day per project. So if you look in the morning
15 and there is one dated from yesterday, you know
16 that's the latest one. We may issue another one
17 late that day or late the next day, that type of
18 thing.

19 MR. FINK: Okay. One more question.
20 The bid documents, I know it's in there, I'm sure.
21 But, just to ask, how many copies? Three copies?

22 MR. HOAGLAND: Of the bid documents,
23 themselves, that you turn in? We only require one
24 copy.



1 MR. FINK: One. Okay.

2 MR. HOAGLAND: With signed originals.

3 MR. FINK: I got you.

4 MR. HOAGLAND: And so make sure every
5 line is filled out and make sure all signatures are
6 there. On the certification page, it needs to be
7 notarized. Make sure that's done.

8 MR. FINK: Okay.

9 MR. HOAGLAND: But all originals and
10 all paper, please.

11 MR. FINK: Thank you.

12 MR. HOAGLAND: Uh-huh. Any other
13 questions before we go through the project?

14 MR. LICHTENSTEIN: The scope of this
15 project --

16 MR. HOAGLAND: You might want to
17 introduce yourself.

18 MR. LICHTENSTEIN: My name is Matt
19 Lichtenstein. I'm a maintenance improvements
20 engineer for DelDOT.

21 The scope of this project is to replace
22 the area two -- or build a new maintenance yard for
23 area two, replacing the Seaford yard. When we went
24 to Bridgeville, the Seaford yard has some flooding



1 issues.

2 There is a significant amount of site
3 work involved in this. There is a construction of a
4 new crew quarters building, which is somewhere to
5 the kind that you will find at Cheswold, Wilmington,
6 Magnolia, and Tally. We have done some updates.
7 It's not exactly the same, but very similar.
8 Installation of a fuel point and tank and, of
9 course, all corresponding utilities.

10 Um, any technical or any architectural
11 questions, I'm not prepared to answer today, we will
12 forward on to you. Site questions, we will be able
13 to answer them.

14 If you generate questions during your
15 site visit, like Jim said, those need to go through
16 the website. Whatever answer is given verbally
17 isn't on the record.

18 Do you want to say anything? Do you
19 have anything else?

20 MR. TENNEFOSS: There is a shop being
21 built that will be getting started prior to you guys
22 getting in there. You will need to work around
23 them. I mean, the site is going to be shared with
24 them.



1 Hopefully, you know, they are not going
2 to take real long to get in and out. But that is
3 out there. So that will be going on at the same
4 time as the construction of, you know, the site and
5 the work.

6 MR. HOAGLAND: Is that shown on the
7 plans, that location?

8 MR. TENNEFOSS: The shop is -- yes, the
9 location is shown on the plans. And, you know, like
10 I said, they will be working there while --
11 obviously, we will have to coordinate stationaries
12 and stuff like that.

13 But just understand that you will need
14 to coordinate working with them and working together
15 so that both projects can get completed at the same
16 time.

17 MR. LICHTENSTEIN: We have also already
18 built some truck sheds down there that are not being
19 used. But they are up. There is electrical
20 connections as part of your scope of the project.
21 Are there any questions?

22 MR. FINK: Shaun Fink, Hopkins
23 Construction. So the other structures -- according
24 to the plans, there are several other structures;



1 right?

2 MR. TENNEFOSS: Right.

3 MR. FINK: Even the ramps and
4 specifically the storm water ponds and the swale?

5 MR. TENNEFOSS: Right. The storm water
6 ponds is already built.

7 MR. FINK: That is built?

8 MR. TENNEFOSS: Yes.

9 MR. FINK: The coordination, is it just
10 the one building that's going to be built at the
11 same time, or is it all going to be built at the
12 same time?

13 MR. TENNEFOSS: I don't think we will
14 build -- the salt barn will probably not be built
15 until after you guys are out of there.

16 MR. FINK: Okay. So, as far as you
17 know, are we responsible for the E&S controls for
18 the buildings that are not part of the contract?

19 MR. TENNEFOSS: Yes. There is not
20 really E&S controls for that building.

21 MR. FINK: Okay.

22 MR. TENNEFOSS: I mean, the E&S
23 controls for your site --

24 MR. FINK: Will encompass that?



1 MR. TENNEFOSS: Yes.

2 MR. JALOSKY: Jim, I have a question.
3 Jerry Jalosky, Daisy Construction. Looking at your
4 plan quantities, you have 11,330 yards of pipe
5 excavation. There is not that much pipe on this
6 job. Where does all that excavation take place?

7 MR. TENNEFOSS: There is -- I mean,
8 there is a -- I would have to go back and double
9 check, I guess, Century's numbers. But I know there
10 is a fair amount of conduit running in. There is
11 not a lot of -- you are right -- there is not a lot
12 of storm drain pipe.

13 MR. JALOSKY: No.

14 MR. TENNEFOSS: Sewer is fairly small.
15 Water is well, so that's not -- we will confirm. We
16 will double check and confirm. Other than that, a
17 lot of it must be the electrical. But I will have
18 to double check on that.

19 MR. HOAGLAND: Any other questions on
20 the project itself? Matt, do you want to discuss
21 what you have about the site visit? And I might
22 modify that a bit when you get finished.

23 MR. LICHTENSTEIN: I know Jim would
24 prefer that we schedule one site visit, one to



1 invite everybody to and give you the date and time.

2 If you want to be involved in that,
3 there is a card up here -- or you should be involved
4 in that. There is a card up here for the person who
5 is going to coordinate with South District.

6 MR. TENNEFOSS: I think we are going to
7 try to do 10:00 next Tuesday.

8 MR. HOAGLAND: We will post it on the
9 website.

10 MR. TENNEFOSS: Okay.

11 MR. HOAGLAND: We will post it above
12 where this meeting is described when you first look
13 at the website on the -- what does that say?
14 Special message or something? We will put it up
15 there for the site visit date and time. Location,
16 hopefully you know. Directions are in the project.

17 MR. LICHTENSTEIN: The address is 8583
18 East Newton Road, Bridgeville, Delaware, 19933.

19 MR. HOAGLAND: Okay. And I'm trying to
20 think if I'm available next Tuesday. But in the
21 notice that's on the website, you will be advised
22 how to handle questions that may arise at that site
23 visit.

24 If someone from my group is not there,



1 we typically require all the questions to be entered
2 through the dot-ask process rather than dealt with
3 at the site. But I will put instructions on the
4 website for that. And it's not a mandatory site
5 visit; correct?

6 MR. TENNEFOSS: Right.

7 MR. HOAGLAND: There is nothing that is
8 going to be really enlightening that you're aware
9 of, but it's an opportunity. From what I
10 understand -- I haven't seen it myself -- but, from
11 what I understand, it's hard to view from the road.

12 MR. LICHTENSTEIN: Right. It's set
13 back from the road a little bit.

14 MR. TENNEFOSS: Right.

15 MR. HOAGLAND: So you may want to do
16 that. I'm willing to entertain anyone that wants to
17 talk about reducing the required percentage of work
18 from the prime.

19 This contract has a good bit of paving
20 and still building structure which, you know, has
21 its own aspects. So I will entertain anyone that
22 wants to talk about that. And then we can move into
23 subcontractor categories, if you would like to do
24 that.



1 Anyone have any immediate thoughts? We
2 can bring it up later after the subcontractors, if
3 you like.

4 I will take recommendations for
5 subcontracting categories. Now, these
6 subcontracting categories will, when we leave here
7 today, if we all agree, the category will be listed
8 on a form which will be part of the bid forms which
9 you must submit. And it will list these categories
10 that we decide on.

11 And then, when you submit your bid, you
12 must list the name and the address of the
13 subcontractor you are going to use for that work.
14 If you do not use that subcontractor for that work,
15 there is a \$2,000 penalty in state code for that
16 change.

17 You can submit yourself as the
18 subcontractor, your own primary firm, if that's your
19 intention, as long as your firm is recognized for
20 performing that type of work. So I just like to
21 mention that before we start.

22 Subcontractor categories: We will take
23 recommendations. (No response)

24 Calm down, everyone. (Laughter). For



1 purposes of getting things going, is there plumbing
2 in this crew?

3 MR. TENNEFOSS: Yes.

4 MR. HOAGLAND: That might be a
5 category. Is anyone interested in having a
6 subcontracting category for plumbing?

7 (Some raised hands)

8 MR. GRAY: David Gray, Bob Breeding.
9 We are going to need plumbing. I think there is,
10 what, an HVAC, mechanical, site contractor,
11 foundation installer.

12 MR. HOAGLAND: Foundation installer.

13 MR. GRAY: Building erector or
14 carpentry, framing.

15 MR. HOAGLAND: Electrical?

16 MR. GRAY: Electrical.

17 UNIDENTIFIED SPEAKER: Paving.

18 MR. TENNEFOSS: Yeah, paving.

19 MR. LICHTENSTEIN: There is a
20 geothermal system on that. I don't know if your
21 HVAC person would necessarily be qualified to do
22 that. There are firms that specialize in geothermal
23 systems.

24 MR. GRAY: Yeah.



1 MR. HOAGLAND: It's technically part of
2 the HVAC, right, but it may not be your typical HVAC
3 contractor?

4 MR. TENNEFOSS: Right. You could have
5 a separate.

6 MR. LICHTENSTEIN: The well is on site.

7 MR. TENNEFOSS: Right.

8 MR. LICHTENSTEIN: The well is part of
9 the contract.

10 MR. TENNEFOSS: Well driller.

11 MR. HOAGLAND: Minor cost; right?

12 MR. TENNEFOSS: Yeah, probably, I
13 guess, in the grand scheme of things.

14 UNIDENTIFIED SPEAKER: You don't have a
15 well driller for your geothermal.

16 MR. HOAGLAND: That's right. It may be
17 a little different there. Do we want to add well to
18 the list?

19 (People nodding heads)

20 MR. HOAGLAND: Okay. So far we have
21 plumbing, HVAC, electrical, site work,
22 masonry/concrete, framing, paving, well drilling.

23 MR. FINK: Shaun Fink, Hopkins. As far
24 as the building contractor goes, framing, what type



1 of application? Are we going to be siding? Or what
2 is it? If you are using framing, I'm assuming it's
3 lumber?

4 MR. LICHTENSTEIN: Yeah.

5 MR. TENNEFOSS: Yeah.

6 MR. FINK: So is it going to be siding?
7 Is it going to be sheeting? What?

8 MR. TENNEFOSS: I don't remember.

9 MR. FINK: You are going to need a
10 roofing contractor. So it's either have a building
11 contractor who would then sub all that out, or you
12 are going to have to go through all the other trades
13 too.

14 MR. GRAY: It would be easier to just
15 get a building contractor.

16 MR. FINK: I think it would, as well.

17 MR. GRAY: That would have to be
18 roofing, siding.

19 MR. FINK: Gutter, rain, all that.

20 MR. HOAGLAND: The problem is, if you
21 have a building subcontractor -- let me just make
22 sure we are covered -- if you have subcontractor for
23 building, that encompasses pretty much all of these
24 things.



1 MR. TENNEFOSS: I think they are just
2 thinking more like the actual framing, siding,
3 roofing.

4 MR. FINK: The structure.

5 MR. TENNEFOSS: Yeah, the structure.
6 Not the actual -- you guys aren't talking about
7 throwing in plumbing and HVAC and all that?

8 MR. GRAY: No.

9 MR. TENNEFOSS: They're just talking
10 about like the actual --

11 MR. HOAGLAND: Maybe add to the
12 framing. Then it could be framing, structure.

13 MR. FINK: Well, you would have
14 framing. You would also have siding. You would
15 also have roofing. You would also have gutter work.
16 And then what's the interior -- what's going to go
17 on the walls inside?

18 MR. LICHTENSTEIN: Drywall.

19 MR. FINK: So you have a drywall
20 contractor. You have a painter.

21 UNIDENTIFIED SPEAKER: Tile, flooring.

22 MR. FINK: You would have a flooring
23 contractor. You're going to have a --

24 MR. HOAGLAND: Well, we don't need to



1 list everything you are going to do.

2 MR. GRAY: That's what I'm saying.
3 Just add building shell and interior work all in
4 one.

5 MR. FINK: So if you just list it as a
6 building contractor, then they're going to have subs
7 to do all of that stuff. But it's up to you.

8 MR. HOAGLAND: Well, yeah, that's kind
9 of the thing. We don't -- what we have to guard
10 against is having a job of subcontractors and the
11 prime not involved in a major percentage of the
12 work.

13 And so you have to leave yourselves
14 enough work, as well. It goes back to what we were
15 talking about earlier about percentage of work.

16 MR. LICHTENSTEIN: The percentage is up
17 for discussion, as well, what the prime percentage
18 is.

19 MR. HOAGLAND: I'm probably more
20 inclined to say a framing/structure or maybe a
21 separate one, framing -- yeah, framing and structure
22 are the same thing, really.

23 Because, again, these subcontractor
24 categories are, for your intents and purposes,



1 subcontractors that you may use. You may do it
2 yourself. But that's why everyone gets a chance to
3 participate in naming them, because your companies
4 are laid out differently.

5 MR. KIMBLE: Ryan Kimble with Zack
6 Excavating. Striping contractor?

7 MR. LICHTENSTEIN: Yeah, there is
8 striping. Yeah.

9 MR. TENNEFOSS: It's not a large
10 percentage, but it's up to you.

11 MR. HOAGLAND: It's going to be a
12 really small percent, isn't it? Are you lining
13 everything?

14 MR. LICHTENSTEIN: No.

15 MR. TENNEFOSS: Parking spaces, and I
16 think we got a white line around the outside. I
17 mean, in the general scheme of things, it's a very
18 small, a very small percentage.

19 MR. FINK: Is there a preference for
20 minority business?

21 MR. HOAGLAND: No. It's all state
22 funds. There is no DBE requirements.

23 MR. FINK: Okay.

24 MR. HOAGLAND: You know, I'm not



1 comfortable naming a building as a subcontracting
2 category. But we will look at those.

3 MR. GRAY: Can you do exterior shell
4 and interior framing and drywall?

5 MR. FINK: You are also going to need a
6 roofing contractor.

7 (Many speakers began speaking at
8 once. The reporter asked for everyone to
9 speak one at a time.)

10 MR. HOAGLAND: Continue.

11 MR. GRAY: David Gray, Bob Breeding.
12 Roofing and siding can go under the shell. And
13 framing, interior framing, drywall, flooring, all
14 that under another. If you separate it all out, you
15 are going to have --

16 MR. LICHTENSTEIN: 50 categories,
17 right.

18 MR. HOAGLAND: Yeah. I mean, the
19 intent of the category is, in this case too, it
20 helps guide us towards how much -- what's the
21 percentage of work required for the prime.

22 So we are envisioning all these things
23 are things that need to be subcontracted, which
24 takes away from your percentage of work. And that's



1 what really -- what we are drilling towards.

2 We are not trying to list every
3 possible event that needs a subcontractor, but we
4 are looking for the sizable subcontracting work,
5 just the major things.

6 Okay. All right. I will put all those
7 together in some form. I know I am not going to put
8 it as one subcontractor. I will more than likely
9 break down, as you suggested, the drywall, roofing,
10 flooring, framing as separate just to give everybody
11 opportunities to either use themselves or use others
12 and designate. So any other comments or questions
13 on that?

14 Percentage wise, I envision having like
15 a 20 percent requirement. And, for my purposes,
16 that was mainly due to difference between the paving
17 and the building.

18 MR. LICHTENSTEIN: Right.

19 MR. HOAGLAND: But I try not to go too
20 low. But, if that would suffice, I'm happy to make
21 that change in the requirements for this project.

22 And this form that is submitted again
23 in the addendum one with subcontractor categories,
24 you are required to fill that out completely and



1 submit it with your bid and have a name of the
2 subcontractor for each of the categories. And it
3 can be your own firm if your firm is recognized as
4 providing that service in the industry.

5 That ends what I have prepared notes
6 on. Does anyone else have any questions?

7 MR. FINK: One more, Jim. Shaun Fink
8 with Hopkins. Is there an estimate that you are
9 willing to give out?

10 MR. HOAGLAND: No. We don't typically
11 provide estimates.

12 MR. FINK: Okay.

13 MR. HOAGLAND: We will take the lowest
14 cost we can get. Yes, sir?

15 MR. WARE: Chuck with Kent
16 Construction. Permits and fees are owned by?

17 MR. LICHTENSTEIN: Um, we will
18 reimburse the actual fee amount or the permit
19 acquisition amount, but it's up to you to attain
20 those permits. You give us the receipt for -- the
21 Fire Marshal waives them, Sussex County waives them,
22 so there shouldn't be very many. But we will pay
23 the agency fees with a copy of the receipt.

24 MR. WARE: Thank you.



1 MR. HOAGLAND: I just want to check and
2 see if we have an actual item, bid item for that.
3 Do you?

4 MR. LICHTENSTEIN: No, there isn't.

5 MR. HOAGLAND: So that would need to go
6 --

7 MR. LICHTENSTEIN: That would be
8 included in the building or --

9 MR. TENNEFOSS: Or reimbursement. So
10 it's not included in that. We will just reimburse
11 it.

12 MR. HOAGLAND: I was just trying to see
13 where that form is.

14 MR. TENNEFOSS: We are not paying any
15 markup on it. And you are responsible to actually
16 get it. But we are not -- so include whatever labor
17 is going to be involved with that in your price.
18 But the actual cost of the permits, we will
19 reimburse for.

20 MR. WARE: Liquidated damages?

21 MR. LICHTENSTEIN: They are in effect
22 with a 355-day contract. You are subject to
23 liquidated damages per Section 100 of the DelDOT
24 standard specs.



1 MR. HOAGLAND: It's the standard. Yes?

2 MR. CZACHOROWSKI: Bill Czachorowski,
3 sack Zack Excavating. In regards to your liquidated
4 damages, is there a bonus for getting it done
5 sooner?

6 MR. LICHTENSTEIN: No.

7 MR. CZACHOROWSKI: No.

8 MR. HOAGLAND: Lack of liquidated
9 damages. (laughter) Yes, sir?

10 MR. GRAY: Dave Gray, Bob Breeding.
11 Insulation is also going to be an item to put on.

12 MR. HOAGLAND: Okay. That's true. I'm
13 sorry.

14 MR. GRAY: I mean, it can be part of
15 the framing if that's what you want, but it's also
16 going to be --

17 MR. HOAGLAND: Okay. All right.
18 Anything -- any other questions that arise after
19 this meeting is adjourned must come through dot-ask.
20 If they are not asked and answered through dot-ask,
21 the question does not exist. You cannot rely on
22 anything, any other information you get elsewhere
23 and tell me, you know, Bob said, Mark said, Andrew
24 said, Lisa said. It doesn't matter if it's not



1 included in the written part of the contract. So
2 keep that in mind as you prepare your bids.

3 And, again, thank you all very much for
4 your interest. We are adjourned.

5 (Concluded at 11:04 a.m.)

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24



1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24

CERTIFICATE

I, Lorena J. Hartnett, a Notary Public and Registered Professional Reporter, do hereby certify that the foregoing is an accurate and complete transcription of the proceeding held at the time and place stated herein, and that the said proceeding was recorded by me and then reduced to typewriting under my direction, and constitutes a true record of the testimony given by said witnesses.

I further certify that I am not a relative, employee, or attorney of any of the parties or a relative or employee of either counsel, and that I am in no way interested directly or indirectly in this action.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal of office on this 7th day of April 2014.



Lorena J. Hartnett
Registered Professional Reporter