



STATE OF DELAWARE  
DEPARTMENT OF TRANSPORTATION  
PO BOX 778  
DOVER, DELAWARE 19903

JACK MARKELL  
GOVERNOR

JENNIFER COHAN  
SECRETARY

**VIA WEBSITE POSTING**

(302) 760-2030  
FAX (302) 739-2254

November 4, 2016

Contract No. T201508305.01  
Federal Aid Project No. ESTP-2015(10)  
Signalized Median Crossover Signing and Pavement Marking Upgrades - Statewide  
New Castle, Kent & Sussex Counties

Ladies and Gentlemen:

Enclosed is Addendum No. 1 for the referenced contract consisting of the following:

1. The Bid Proposal Cover, revised, to be substituted for the same page in the Proposal.
2. The Pre-Bid Meeting Sign-In Attendance Sheet has been posted.
3. The Pre-Bid Meeting Transcript has been posted.

Please note the revisions listed above and submit your bid based upon this information.

Sincerely,

*~signature on file~*

Robert A. Kovacs  
Competitively Bid Contracts Coordinator

STATE OF DELAWARE



DEPARTMENT OF TRANSPORTATION

BID PROPOSAL

for

CONTRACT T201508305.01

FEDERAL AID PROJECT NO. ESTP-2015(10)

Signalized Median Crossover Signing and Pavement Marking  
Upgrades - Statewide

NEW CASTLE, KENT & SUSSEX COUNTIES

ADVERTISEMENT DATE: October 10, 2016

**PROSPECTIVE BIDDERS ARE ADVISED THAT THERE WILL BE A PRE-BID MEETING THURSDAY  
OCTOBER 27, 2016 AT 2:00 P.M. IN THE DelDOT ADMINISTRATION BUILDING,  
800 BAY ROAD, DOVER, DELAWARE, 19903.**

COMPLETION TIME: 730 Calendar Days

SPECIFICATIONS FOR ROAD AND BRIDGE CONSTRUCTION  
DELAWARE DEPARTMENT OF TRANSPORTATION  
AUGUST 2001

Bids will be received in the Bidder's Room at the Delaware Department of Transportation's Administration Building, 800 Bay Road, Dover, Delaware until 2:00 P.M. local time November 15, 2016



**In The Matter Of:**

*DelDOT*

*Pre-Bid Meeting*

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*Contract T201508305.01*

*October 27, 2016*

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*Wilcox & Fetzer, Ltd.*

*1330 King Street*

*Wilmington, DE 19801*

*email: [depos@wilfet.com](mailto:depos@wilfet.com), web: [www.wilfet.com](http://www.wilfet.com)*

*phone: 302-655-0477, fax: 302-655-0497*



**WILCOX & FETZER LTD.**

Original File DelDOT Pre-Bid Meeting 10-27-2016 Contract T201508305.01.txt

**Min-U-Script® with Word Index**

STATE OF DELAWARE

DELAWARE DEPARTMENT OF TRANSPORTATION

IN RE: BID PROPOSAL :  
FOR CONTRACT :  
T201508305.01 :  
:  
SIGNALIZED MEDIAN :  
CROSSOVER SIGNING AND :  
PAVEMENT MARKING :  
UPGRADES - STATEWIDE :

Pre-Bid Meeting taken pursuant  
to notice at the Delaware Department of  
Transportation's Administration Building, 800  
Bay Road, Bidder's Conference Room, Dover,  
Delaware, beginning at 2:00 p.m., on Thursday,  
October 27, 2016, before Gloria M. D'Amore,  
Registered Professional Reporter and Notary  
Public.

- - -

WILCOX & FETZER  
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1330 King Street - Wilmington, Delaware 19801  
(302) 655-0477



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APPEARANCES :

On behalf of the State of Delaware  
Delaware Department of Transportation  
ROBERT A. KOVACS  
ROBERT HUTSON  
SCOTT NEIDERT

On behalf of JMT  
MIR WAHED, P.E., PTOE, PTP

- - - - -

1 MR. KOVACS: Good afternoon,  
2 everyone. My name is Bob Kovacs. I'm the  
3 Contracts Coordinator here with DelDOT.

4 This is a Pre-Bid Meeting, and  
5 this is for Contract No. T201508305.01, which  
6 is the Signalized Median Crossover Signing and  
7 Pavement Marking Upgrades Statewide.

8 Before I turn it over to the  
9 Project Manager, there are just a few things I  
10 want to go over with you from a contracting  
11 standpoint.

12 First, if you have any questions  
13 after the meeting that you remember, and,  
14 obviously, you want to get answered, we ask  
15 that you send them to our dot-ask E-mailbox or  
16 E-mail account. If you don't have the  
17 address, I have it up here. Just grab it on  
18 your way out.

19 And everything that I go over, I  
20 know I go over the same thing at almost every  
21 meeting, so if you guys are familiar with the  
22 meetings, you're hearing the same things. But  
23 the reason I need to do that is because we  
24 have people that make mistakes and forget to



1 fill things out properly. So, I would just  
2 like to go over them real quick.

3 The drug testing, everyone is  
4 familiar with that, I take it. Nobody has any  
5 questions on that. Great.

6 Our bid forms, please don't  
7 leave a bid amount blank. Please don't put a  
8 zero in the bid amount column. And I ask that  
9 you put a number other than zero in your bid  
10 amount columns.

11 Also, as a reminder, your bid  
12 forms must be typewritten. So, please use the  
13 EBS File that you guys have when you request  
14 your disc.

15 We have the Drug Affidavit  
16 Employment Drug Testing Form. Just please  
17 make sure you fill that out properly. That  
18 has to be notarized and submit that. That  
19 will be submitted with your bid package.

20 And as a reminder, our  
21 certification page, we have certification  
22 information. We have DBE goal information.  
23 There's an Addendum Acknowledgement, a final  
24 questions and answers date and a bid bond.



1                   Please make sure all of those  
2 forms are filled out correctly. Those are the  
3 forms you submit with your bid.

4                   And also as a reminder, the DBE  
5 goal for this project is zero.

6                   So, that's all I have. So,  
7 right now, I would like to turn it over to  
8 Scott.

9                   MR. NEIDERT: Good afternoon,  
10 everyone. My name is Scott Neidert. I'm the  
11 Project Engineer for this contract.

12                   I just want to talk a little bit  
13 about exactly what this contract entails as  
14 far as the work is concerned.

15                   This project encompasses 448  
16 signalized median crossovers throughout the  
17 State of Delaware, all three counties, broken  
18 out specifically by corridor.

19                   In the plan set, you'll see a  
20 list of corridors throughout each county.

21                   For example, U.S. 13, U.S. 202,  
22 all the way, including Centerville Road,  
23 Chapman Road. And within each corridor, there  
24 are a number of different locations that



1 require signing and/or pavement marking  
2 upgrades.

3 Normally, these larger tasks are  
4 handled by means of the Department. The  
5 Department manufactures the signs. And a lot  
6 of times, the Department will install the  
7 signs if it's an in-house project.

8 This is a first, at least from  
9 my knowledge, this is a first in that we are  
10 actually contracting out a signing project  
11 where the contractor will procure, manufacture  
12 and install the signs all in one project.

13 As I said, there are 448  
14 separate locations in all three counties. And  
15 the contractor will be required to  
16 manufacture, install and have inspected these  
17 improvements found within the plan set.

18 MR. WAHED: I'm Mir Wahed. I'm  
19 the designer for this project as a consultant  
20 from JMT.

21 So, the first thing is, you got  
22 an addendum that we publish for this one.

23 Specifically, what will happen  
24 is, the sign sheeting material will be typed.



1 So, we are recommending that, also, as part of  
2 the addendum.

3 The other thing I would like to  
4 make mention is the project north and their  
5 restrictions. We provided everything as part  
6 of this project, and everything is written  
7 here.

8 If you have any questions, feel  
9 free to ask our contract administration  
10 department.

11 Also, we provided notes for  
12 Maintenance of Traffic. Everything is  
13 provided here. So, feel free to take a look  
14 if you have any questions. You can ask  
15 through contract admin.

16 So, those are the two main  
17 things.

18 Do you have anything, Scott?

19 MR. NEIDERT: No.

20 MR. KOVACS: Do you guys have  
21 any questions regarding the project?

22 MR. MERRILL: Yes, I do. Norm  
23 from LC Equipment.

24 The square footage of the signs,



1 you have flat sheet aluminum signs, and then  
2 you have the installation of the ground sign.

3 So, is that additional square  
4 footage, or is that still part of the total  
5 amount of square footage of the sign that you  
6 need?

7 MR. WAHED: Let's get a written  
8 question. We'll take it under advisement.

9 MR. KOVACS: We're going to ask  
10 you to put it in the addendum. So, you're  
11 asking if there is an additional square  
12 footage.

13 MR. MERRILL: You have square  
14 footage of 34,325 square feet of supply. Then  
15 you have 37,031 of installation of the signs.

16 Is that additional square  
17 footage of signs, or is that just the same?  
18 Do you know what I mean?

19 MR. KOVACS: Got you.

20 MR. SERGEANT: Mark Sergeant.  
21 Traffic Lines.

22 In addition to that, if they are  
23 separate, when would you take delivery of the  
24 extra post to the signs?



1 MR. KOVACS: We'll get that  
2 answer for you.

3 MR. MERRILL: Norm from LC  
4 Equipment.

5 The removal of the  
6 ground-mounted signs, is that the type of  
7 signs that we're replacing, or is that  
8 additional of removal? Does that coincide  
9 with what we're going to be replacing?

10 MR. WAHED: Yes. If you can see  
11 the plan, in some cases, the removal is  
12 already calling out the extra sign that would  
13 be removed and it is clearly shown on the  
14 plan. It's clearly shown on the plan. It  
15 will be shown either removal or replacement.  
16 It's all within the plan.

17 MR. KIMBLE: Ian Kimble. PSI.

18 In relation to that same  
19 question, it doesn't say anything about if  
20 something is being removed. And if nothing is  
21 being put back in its place, how do you want  
22 that hole filled?

23 MR. WAHED: Written question.

24 MR. KOVACS: We'll get that.



1 State your name again.

2 MR. KIMBLE: Ian Kimble. PSI.

3 You have the aluminum listed as  
4 all 125 gauge.

5 Is that for every sign, like  
6 even the 12 x 18 and the 30 x 30?

7 MR. WAHED: Just to be clear.

8 What is your question about the  
9 sign post?

10 MR. KIMBLE: I'm sorry. The  
11 gauge of the aluminum of the signs itself.  
12 It's listed as all of it being type 11 and 125  
13 thickness. It's awfully thick for like a 24 x  
14 24 and 30 x 30 sign.

15 MR. HUTSON: We use 080.

16 MR. WAHED: You always use --  
17 DelDOT uses that.

18 MR. KIMBLE: You use 080 for 30  
19 x 30. 48 inch and below is typically 080.  
20 Anything bigger than that is 125.

21 MR. HUTSON: We'll do a  
22 revision.

23 MR. WAHED: We'll do a revision.

24 MR. KIMBLE: Thank you. One



1 more question.

2 Ian Kimble. PSI.

3 Do you have a preference as to  
4 -- because signing and striping all at the  
5 same time would be pretty hard -- we'll be in  
6 each other's way.

7 Is there a preference as to how  
8 much striping we can do before we go back and  
9 start installing signs? I know it's a few  
10 different stretches. If we did all of the  
11 striping in one stretch, and once we start  
12 striping in another, we'd be installing signs  
13 in that first one. Or do they have to be done  
14 at the same time?

15 MR. WAHED: Our intention is it  
16 doesn't have to be at the same time. And it  
17 depends on the means and method of how the  
18 contractor is going to do that. Some may want  
19 to do it at the same time. Some may be based  
20 on their resource and they want to do  
21 separately.

22 And we would also like to do it  
23 at least that same corridor. Say you're  
24 working in New Castle County and after a year



1 you want to come back and do the striping, we  
2 would not recommend that.

3 MR. KIMBLE: Right. Yes. All  
4 in one shot.

5 MR. WAHED: Exactly.

6 MR. CONRAD: Frank from LC  
7 Equipment.

8 Are there sections that can be  
9 done off time? Because the stripers are  
10 different times than sign installers. There  
11 are a lot of signs that can be done during the  
12 wintertime. Is that possible, when there's  
13 not striping to be replaced?

14 MR. WAHED: It's clearly on the  
15 note that you can do off times.

16 MR. CONRAD: So, we're allowed  
17 to do that.

18 MR. WAHED: It's here.

19 MR. SERGEANT: Mark from Traffic  
20 Lines.

21 763501 for construction  
22 engineering.

23 Can you explain how that relates  
24 to this project?



1 MR. WAHED: We'll get back to  
2 you on that.

3 MR. KOVACS: Let me ask you guys  
4 this.

5 Would Adam be able to answer  
6 these, or no?

7 MR. NEIDERT: A few of them.  
8 Yes.

9 MR. KOVACS: Because I'm  
10 debating whether or not the heaviest questions  
11 come in and all questions just coming through  
12 the dot-ask. And then that way, we have them  
13 all. They got to go to him. Do you know what  
14 I'm saying?

15 MR. NEIDERT: For the most part.

16 MR. KOVACS: He has to at least  
17 look at them first.

18 Let's do this. Any questions --  
19 and from what I gather, I currently have five  
20 questions.

21 Usually what happens, we'll have  
22 a few questions. I have to do an addendum  
23 anyway to put out our transcript of the  
24 meeting, as well as our sign-in sheet. And



1 usually, when there's a few questions, we'll  
2 get those answers and kick them out.

3           But these seem to be drawing --  
4 and my project manager isn't here. So, I  
5 think the best road to go down would be to --  
6 those questions that we have not answered and  
7 I believe there's five -- to please send them  
8 to our dot-ask E-mail address. That way I can  
9 do two things. I can have them all typed up.  
10 I'll have them reviewed by our Project  
11 Manager, as well as probably folks at this  
12 table as well. Then we will answer them and  
13 then I can post them.

14           And then everyone can review the  
15 questions and answers. Then we're all on the  
16 same page, instead of trying to get these  
17 answers and stick them in an addendum and  
18 rushing around.

19           So, I think we're going to go  
20 that route. That way, I've got them all and I  
21 can get them answered a lot quicker, I think.  
22 I'll just go through the Project Manager, get  
23 them answered and get them posted as quick as  
24 we can.



1                   So, those questions, please send  
2 them. And if there is any more, I have a  
3 feeling there might be more here as we are  
4 conversing.

5                   MR. SERGEANT: I have a few  
6 more.

7                   MR. KOVACS: We'll go that  
8 route. Ask your question. The panel might be  
9 able to answer it. And if not, like I said, I  
10 ask that you just send them to our dot-ask.  
11 And then that way, I think it will be a much  
12 easier process for us to get them answered and  
13 posted for everyone to look at.

14                   MR. SERGEANT: Mark Sergeant.  
15 Traffic Lines.

16                   As far as traffic control for  
17 the pavement markings, would that be the same  
18 sort of thing we would do on, say, short line  
19 jobs with all of the signs?

20                   MR. NEIDERT: Yes.

21                   MR. SERGEANT: Some of the sign  
22 installation could be done from just parking  
23 the truck in the median. Is that acceptable?  
24 Is that allowable?



1 MR. NEIDERT: As long as you  
2 follow the typical applications in the  
3 Delaware MUTCD, yes, is acceptable.

4 There are typical applications  
5 outlined in the contract notes, in the MOT  
6 notes. And those will need to be followed.

7 MR. MERRILL: Norm from LC  
8 Equipment again.

9 On the wage rates for sign  
10 installers, are you going to be paying them  
11 under the laborers rate or sheet metal wage  
12 rate?

13 MR. KOVACS: I'm not sure.

14 MR. NEIDERT: I don't know.

15 MR. KOVACS: Send that to our --

16 MR. BHOPALE: Pranav from  
17 Collinson.

18 If there's a list of typical  
19 applications in the MOT, is it the contractor  
20 making the call with one of those applications  
21 we're using? Is that a particular location?

22 MR. NEIDERT: They're fairly  
23 spelled out in the contract as far as the  
24 roadway type, speed limit and exactly the



1 location on the road where you can work.

2 MR. MERRILL: Norm from LC  
3 Equipment again.

4 Signs that are 36 inch or less,  
5 when do you classify as having two posts put  
6 per sign? The size of the sign.

7 MR. WAHED: This is also spelled  
8 out in the contract. It's based on the sign  
9 manufacturer's recommendation. It's all  
10 spelled out here.

11 MR. MERRILL: Thank you.

12 MR. SERGEANT: Mark from Traffic  
13 Lines again.

14 Is it permissible to have more  
15 than, say, two striping crews and two sign  
16 crews out there? Can you have multiple crews?  
17 Or is there any limit to that?

18 MR. NEIDERT: No limit.

19 MR. CONRAD: Frank LC Equipment.  
20 The drug program, how do you  
21 submit that? Through to you?

22 MR. KOVACS: Well, the Drug  
23 Affidavit Form itself is part of the proposal.  
24 It's in the proposal. You'll see it. It's



1 the Affidavit of Employee Drug Testing  
2 Program. It's in the proposal. Just like  
3 when you have to fill out the certification  
4 page and the bid bond, it's just part of the  
5 package. You'll submit that with your bid.

6 MR. CONRAD: If you have a  
7 subcontractor on the job, how does that apply?

8 MR. KOVACS: If there's a sub --

9 MR. CONRAD: You just have to  
10 have it approved?

11 MR. KOVACS: Subcontractor as  
12 well. It's for contractors and  
13 subcontractors.

14 MR. CONRAD: If there's a sub,  
15 you have to put in the sub and the general?

16 MR. KOVACS: Yes. And the sub  
17 should be filling it out.

18 MR. CONRAD: Does it have to be  
19 approved before the bid, or can it be after  
20 the case?

21 MR. KOVACS: You got to submit  
22 it with your bid.

23 MR. CONRAD: Approval, submitted  
24 approval. Submit the program to the State,



1 get an approval and put that on there.

2 MR. KOVACS: You're talking  
3 about the program itself?

4 MR. CONRAD: The program itself  
5 has to be approved.

6 MR. KOVACS: Yes. They have to  
7 submit that. Whoever gets awarded the  
8 contract, when we execute everything and we  
9 send out the letters, you have 20 days to  
10 everything back to us.

11 If we're talking about the  
12 actual drug program for that particular  
13 subcontractor, we have to have that back by  
14 day 18. But it's all spelled out when we send  
15 everything out.

16 MR. CONRAD: I didn't know the  
17 days, that's all.

18 MR. KOVACS: Does anyone have  
19 any other questions?

20 If there are no other questions,  
21 then, like I said, please, there are six or  
22 seven questions out there, just send them to  
23 our dot-ask.

24 If you don't have that E-mail



1 address, it's right here. We will get those  
2 answered and posted as soon as we can.

3 If there is nothing else, this  
4 meeting is adjourned.

5 Thank you all for coming.

6 (The hearing was concluded at,  
7 approximately, 2:20 p.m.)

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1 State of Delaware:

2 New Castle County:

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4 CERTIFICATE OF REPORTER

5

6 I, Gloria M. D'Amore, Registered  
7 Professional Reporter and Notary Public, do  
8 hereby certify that the foregoing record,  
9 Pages 1 to 21 inclusive, is a true and  
10 accurate transcript of my stenographic notes  
11 taken on Thursday, October 27, 2016, in the  
12 above-captioned matter.

13 IN WITNESS WHEREOF, I have hereunto set  
14 my hand and seal this 2nd day of November,  
15 2016, at Wilmington, Delaware.

16

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20

GLORIA M. D'AMORE, RPR

21

22

23

24



DeIDOT  
Pre-Bid Meeting

<b>A</b>	<p><b>after (3)</b> 3:13 11:24 18:19</p> <p><b>afternoon (2)</b> 3:1 5:9</p> <p><b>again (4)</b> 10:1 16:8 17:3,13</p> <p><b>allowable (1)</b> 15:24</p> <p><b>allowed (1)</b> 12:16</p> <p><b>almost (1)</b> 3:20</p> <p><b>already (1)</b> 9:12</p> <p><b>Also (6)</b> 4:11 5:4 7:1,11 11:22 17:7</p> <p><b>aluminum (3)</b> 8:1 10:3,11</p> <p><b>always (1)</b> 10:16</p> <p><b>amount (4)</b> 4:7,8,10 8:5</p> <p><b>and/or (1)</b> 6:1</p> <p><b>another (1)</b> 11:12</p> <p><b>answer (4)</b> 9:2 13:5 14:12 15:9</p> <p><b>answered (6)</b> 3:14 14:6,21,23 15:12 20:2</p> <p><b>answers (4)</b> 4:24 14:2,15,17</p> <p><b>anyone (1)</b> 19:18</p> <p><b>anything (3)</b> 7:18 9:19 10:20</p> <p><b>anyway (1)</b> 13:23</p>	<p><b>applications (4)</b> 16:2,4,19,20</p> <p><b>apply (1)</b> 18:7</p> <p><b>Approval (3)</b> 18:23,24 19:1</p> <p><b>approved (3)</b> 18:10,19 19:5</p> <p><b>approximately (1)</b> 20:7</p> <p><b>around (1)</b> 14:18</p> <p><b>asking (1)</b> 8:11</p> <p><b>awarded (1)</b> 19:7</p> <p><b>awfully (1)</b> 10:13</p>	<p>5:3 18:4,5,19,22</p> <p><b>bigger (1)</b> 10:20</p> <p><b>bit (1)</b> 5:12</p> <p><b>blank (1)</b> 4:7</p> <p><b>Bob (1)</b> 3:2</p> <p><b>bond (2)</b> 4:24 18:4</p> <p><b>broken (1)</b> 5:17</p>
		<b>B</b>	<b>C</b>
		<p><b>back (6)</b> 9:21 11:8 12:1 13:1 19:10,13</p> <p><b>based (2)</b> 11:19 17:8</p> <p><b>Before (3)</b> 3:8 11:8 18:19</p> <p><b>being (3)</b> 9:20,21 10:12</p> <p><b>believe (1)</b> 14:7</p> <p><b>below (1)</b> 10:19</p> <p><b>best (1)</b> 14:5</p> <p><b>BHOPALE (1)</b> 16:16</p> <p><b>bid (12)</b> 4:6,7,8,9,11,19,24</p>	<p><b>call (1)</b> 16:20</p> <p><b>calling (1)</b> 9:12</p> <p><b>case (1)</b> 18:20</p> <p><b>cases (1)</b> 9:11</p> <p><b>Castle (2)</b> 11:24 21:2</p> <p><b>Centerville (1)</b> 5:22</p> <p><b>CERTIFICATE (1)</b> 21:4</p> <p><b>certification (3)</b> 4:21,21 18:3</p> <p><b>certify (1)</b> 21:8</p> <p><b>Chapman (1)</b> 5:23</p> <p><b>classify (1)</b> 17:5</p> <p><b>clear (1)</b> 10:7</p>

DelDOT  
Pre-Bid Meeting

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