

In The Matter Of:
DelDOT - Pre-Bid Meeting
Contract No. T201711301.01

March 16, 2017

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STATE OF DELAWARE
DEPARTMENT OF TRANSPORTATION

IN RE:

CONTRACT T201711301.01
US 301, TOLL INFRASTRUCTURE

MANDATORY PREBID MEETING

DelDOT Administration Center
Bidders Conference Room
800 Bay Road
Dover, Delaware

Thursday, March 16, 2017
2:05 p.m.

BEFORE:

On behalf of DelDOT:

ROBERT A. KOVACS
DIANE GUNN
TIMOTHY C. CONNOR
TRUONG Q. DINH

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1 MR. KOVACS: Good afternoon,
2 everybody. My name is Bob Kovacs. I'm a
3 contracts coordinator here with DelDOT. This
4 is a mandatory pre-bid meeting for Contract
5 No. T20111301.01. This is the U.S. 301 toll
6 infrastructure project in New Castle County.

7 This is a mandatory meeting.
8 Because of that, in order to submit a bid,
9 your name has to be on my sign-in sheet. I
10 just ask that everyone who is here, all my
11 vendors, excluding my DelDOT people, please
12 fill out the sign-in sheet. Write as neat as
13 you can and fill it out completely, please.

14 If any questions come up after
15 the meeting or a few days from now, I just ask
16 that you send them to our DOT-ask email box.
17 Send us those questions. We will get them
18 answered as quickly as we can, and we will
19 post them to the Web for everyone to see. If
20 you don't have that address, I have it right
21 up here and you can grab it on your way out.

22 Before we get into it, I want to
23 go over a few things real quick. Everyone's
24 familiar with the drug testing, our drug



1 testing program. Does anybody have any
2 questions on that? Should be good.

3 This project contains some
4 breakout sheets, just so you're aware. Also,
5 I wanted to bring to your attention, in our
6 bidders' notes we have an Appendix A,
7 "Technical Specifications," and we also have
8 specialty items on our bid pages. I just
9 wanted to make sure you guys were aware of
10 that.

11 Also, I wanted to remind you,
12 when filling out your bid pages, not to leave
13 any bid amount blank. Please don't put a zero
14 in any bid-amount column. Please put a number
15 other than zero.

16 As a reminder, all figures must
17 be typewritten. Please use the EBS file that
18 you all should have.

19 Also, as a reminder, your
20 affidavit of employee drug testing program
21 form, that needs to be filled out properly,
22 notarized, and submitted with your bid.

23 Also, we're going to have to
24 come up with some subcontractor categories



1 today. So because we're going to have that
2 list, as a reminder, any subcontractor that
3 you're going to use also needs to fill out
4 that drug testing form properly, notarize it.
5 You need to submit that with your bid as well.

6 Certification page, again, just
7 to remind everybody that we have an
8 informational certification page, we have an
9 addendum acknowledgment page, we have final
10 questions and answers that need to be dated,
11 and we have our bid bond page. I just ask as
12 a reminder that everybody fill those out
13 completely. If things need to be notarized,
14 it will state that. Just make sure anything
15 that has to be notarized gets notarized. Make
16 sure those are filled out completely. Those
17 also need to be submitted with your bid.

18 Also, as a reminder, the project
19 has a DBE goal of 3 percent.

20 Also, just for your information,
21 and you will see on the addendum that I'm
22 going to put out, in our Appendix A,
23 "Technical Specifications," there's a
24 particular section we're going to be adding an



1 additional manufacturer regarding lighting.

2 So you will see that in the addendum.

3 Other than coming up with our
4 subcontractor category list, I don't have
5 anything else right now. Do any of you guys,
6 any of my vendors here, have any questions for
7 us? Anything at all that we can try to answer
8 while we're all here? Or do you have nothing?

9 (No response.)

10 MR. KOVACS: Nothing? Okay. If
11 that's the case, then, we are required to come
12 up with a subcontractor category list. Once
13 we come up with the categories here today,
14 I'll put those categories in an addendum on a
15 separate sheet and I'll post that addendum and
16 then you will just be required to go online,
17 open up the addendum, and print out the
18 subcontractor categories, fill that out
19 completely, and submit that with your bid as
20 well. And I ask that whatever categories we
21 come up with, only put that information --
22 there's only two sections. There's the actual
23 name of the subcontractor and then their
24 address, city, and state only. I just ask



1 that you fill in that information. Don't
2 leave anything blank. Don't add any
3 information. Just fill out what's on the
4 form.

5 With that being said, do you
6 guys have an idea of any subcontractor
7 categories that you might want listed? It
8 needs to be a consensus. You guys all need to
9 agree. We're not looking to list a whole
10 bunch of items. And we're talking building,
11 so I'm thinking maybe electrical? Does that
12 sound good? Does anybody have any input or
13 want to add that or don't think they want
14 electrical on there? That sound good to you?
15 Does everybody agree to that?

16 Yes, sir?

17 MR. FOUNTAIN: My name is
18 Derek Fountain. Company name is Nationwide
19 Flagging Corporation. Short is NFC.

20 I propose laborers just in case
21 anybody needs to bring any extra support as
22 far as a subcontractor. So laborers is an
23 idea to add to the subcontractor list.

24 MR. KOVACS: Does everybody



1 agree? Is everybody good with that, or not?

2 So I have two subcontractor
3 categories right now, the electrical and I
4 have laborers. Does anybody have a problem
5 with that?

6 (No response.)

7 MR. KOVACS: We will roll with
8 that. I have those two categories. That's
9 all we really have.

10 The main focus for this meeting
11 was we're required to have this meeting to
12 come up with these categories which we have
13 now. But does anybody have any questions
14 since we're all here? If not, it's no big
15 deal. Like I said, I'm sure you will think of
16 something. Like I said, just send that to our
17 DOT-ask email box and we will get that
18 answered as quickly as I can.

19 I just want to make sure one
20 more time that everyone's good? That there
21 are no other questions? Or no questions at
22 all? Anybody?

23 (No response.)

24 MR. KOVACS: All right, then.



1 With that being said, this meeting is now
2 adjourned. Thank you all for coming.

3 (Meeting adjourned at 2:13 p.m.)

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C E R T I F I C A T E

STATE OF DELAWARE)

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NEW CASTLE COUNTY)

I, Kimberly A. Hurley,
Registered Merit Reporter and Notary Public,
do hereby certify that the foregoing record,
pages 1 to 9 inclusive, is a true and accurate
transcript of my stenographic notes taken on
Thursday, March 16, 2017, in the
above-captioned matter.

IN WITNESS WHEREOF, I have
hereunto set my hand and seal this 23rd day of
March, 2017, at Wilmington.



Kimberly A. Hurley, RMR



A	<p>anybody (6) 3:1 6:12,21 7:4,13, 22</p> <p>anything (4) 4:14 5:5,7 6:2</p> <p>Appendix (2) 3:6 4:22</p> <p>attention (1) 3:5</p> <p>aware (2) 3:4,9</p>	<p>6:10</p> <p>bunch (1) 6:10</p>	<p>Corporation (1) 6:19</p> <p>County (1) 2:6</p>
<p>acknowledgment (1) 4:9</p> <p>actual (1) 5:22</p> <p>add (3) 6:2,13,23</p> <p>addendum (6) 4:9,21 5:2,14,15,17</p> <p>adding (1) 4:24</p> <p>additional (1) 5:1</p> <p>address (2) 2:20 5:24</p> <p>adjourned (2) 8:2,3</p> <p>affidavit (1) 3:20</p> <p>after (1) 2:14</p> <p>afternoon (1) 2:1</p> <p>again (1) 4:6</p> <p>agree (3) 6:9,15 7:1</p> <p>Also (9) 3:4,7,11,19,23 4:3, 17,18,20</p> <p>amount (1) 3:13</p> <p>answer (1) 5:7</p> <p>answered (2) 2:18 7:18</p> <p>answers (1) 4:10</p>	B	<p style="text-align: center;">C</p> <p>case (2) 5:11 6:20</p> <p>Castle (1) 2:6</p> <p>categories (9) 3:24 5:13,14,18,20 6:7 7:3,8,12</p> <p>category (2) 5:4,12</p> <p>Certification (2) 4:6,8</p> <p>city (1) 5:24</p> <p>column (1) 3:14</p> <p>come (6) 2:14 3:24 5:11,13, 21 7:12</p> <p>coming (2) 5:3 8:2</p> <p>Company (1) 6:18</p> <p>completely (4) 2:13 4:13,16 5:19</p> <p>consensus (1) 6:8</p> <p>contains (1) 3:3</p> <p>Contract (1) 2:4</p> <p>contracts (1) 2:3</p> <p>coordinator (1) 2:3</p>	D
			<p>dated (1) 4:10</p> <p>days (1) 2:15</p> <p>DBE (1) 4:19</p> <p>deal (1) 7:15</p> <p>DeIDOT (2) 2:3,11</p> <p>Derek (1) 6:18</p> <p>DOT-ask (2) 2:16 7:17</p> <p>drug (4) 2:24,24 3:20 4:4</p>
			E
			<p>EBS (1) 3:17</p> <p>electrical (3) 6:11,14 7:3</p> <p>else (1) 5:5</p> <p>email (2) 2:16 7:17</p> <p>employee (1) 3:20</p> <p>everybody (6) 2:2 4:7,12 6:15,24 7:1</p> <p>everyone (2)</p>

2:10,19 Everyone's (2) 2:23 7:20 excluding (1) 2:11 extra (1) 6:21	gets (1) 4:15 goal (1) 4:19 going (5) 3:23 4:1,3,22,24 Good (6) 2:1 3:2 6:12,14 7:1, 20	3:12 6:2 lighting (1) 5:1 list (5) 4:2 5:4,12 6:9,23 listed (1) 6:7 looking (1) 6:9	need (5) 4:5,10,13,17 6:8 needs (4) 3:21 4:3 6:8,21 New (1) 2:6 NFC (1) 6:19 notarize (1) 4:4 notarized (4) 3:22 4:13,15,15 notes (1) 3:6 nothing (2) 5:8,10 number (1) 3:14
F		M	O
familiar (1) 2:24 far (1) 6:22 few (2) 2:15,23 figures (1) 3:16 file (1) 3:17 fill (7) 2:12,13 4:3,12 5:18 6:1,3 filled (2) 3:21 4:16 filling (1) 3:12 final (1) 4:9 Flagging (1) 6:19 focus (1) 7:10 form (3) 3:21 4:4 6:4 FOUNTAIN (2) 6:17,18	grab (1) 2:21 guys (4) 3:9 5:5 6:6,8 I idea (2) 6:6,23 information (4) 4:20 5:21 6:1,3 informational (1) 4:8 infrastructure (1) 2:6 input (1) 6:12 items (2) 3:8 6:10 K KOVACS (6) 2:1,2 5:10 6:24 7:7, 24 L laborers (3) 6:20,22 7:4 leave (2)	main (1) 7:10 make (4) 3:9 4:14,15 7:19 mandatory (2) 2:4,7 manufacturer (1) 5:1 maybe (1) 6:11 meeting (7) 2:4,7,15 7:10,11 8:1,3 might (1) 6:7 more (1) 7:20 must (1) 3:16 N name (5) 2:2,9 5:23 6:17,18 Nationwide (1) 6:18 neat (1) 2:12	Once (1) 5:12 one (1) 7:19 online (1) 5:16 only (3) 5:21,22,24 open (1) 5:17 order (1) 2:8 other (3) 3:15 5:3 7:21 out (12) 2:12,13,21 3:12,21 4:3,12,16,22 5:17,18 6:3 over (1)
G			

2:23	questions (8) 2:14,17 3:2 4:10 5:6 7:13,21,21	5:15 sheet (3) 2:9,12 5:15	2:24 3:1,20 4:4 their (1) 5:23
P	quick (1) 2:23	sheets (1) 3:4	there (2) 6:14 7:20
page (4) 4:6,8,9,11	quickly (2) 2:18 7:18	Short (1) 6:19	they (1) 6:13
pages (2) 3:8,12	R	sign-in (2) 2:9,12	things (2) 2:23 4:13
particular (1) 4:24	real (1) 2:23	something (1) 7:16	think (2) 6:13 7:15
people (1) 2:11	really (1) 7:9	sound (2) 6:12,14	thinking (1) 6:11
percent (1) 4:19	regarding (1) 5:1	specialty (1) 3:8	today (2) 4:1 5:13
please (5) 2:11,13 3:13,14,17	remind (2) 3:11 4:7	Specifications (2) 3:7 4:23	toll (1) 2:5
pm (1) 8:3	reminder (5) 3:16,19 4:2,12,18	state (2) 4:14 5:24	try (1) 5:7
post (2) 2:19 5:15	required (3) 5:11,16 7:11	subcontractor (10) 3:24 4:2 5:4,12,18, 23 6:6,22,23 7:2	two (3) 5:22 7:2,8
pre-bid (1) 2:4	response (3) 5:9 7:6,23	submit (3) 2:8 4:5 5:19	typewritten (1) 3:17
print (1) 5:17	right (4) 2:20 5:5 7:3,24	submitted (2) 3:22 4:17	U
problem (1) 7:4	roll (1) 7:7	support (1) 6:21	up (9) 2:14,21 3:24 5:3,12, 13,17,21 7:12
program (2) 3:1,20	S	sure (5) 3:9 4:14,16 7:15,19	use (2) 3:17 4:3
project (3) 2:6 3:3 4:18	said (4) 6:5 7:15,16 8:1	T	V
properly (2) 3:21 4:4	section (1) 4:24	T20111301.01 (1) 2:5	vendors (2) 2:11 5:6
propose (1) 6:20	sections (1) 5:22	talking (1) 6:10	W
put (5) 3:13,14 4:22 5:14, 21	send (3) 2:16,17 7:16	Technical (2) 3:7 4:23	wanted (3)
Q	separate (1)	testing (4)	

3:5,9,11 way (1) 2:21 Web (1) 2:19 whatever (1) 5:20 what's (1) 6:3 whole (1) 6:9 Write (1) 2:12			
Z			
zero (2) 3:13,15			
2			
2:13 (1) 8:3			
3			
3 (1) 4:19 301 (1) 2:5			